



advanced network infrastructure



**Improve your network performance and resiliency.**

Networks today must be robust, yet flexible. They must be capable of evolving to meet the business challenges of today and tomorrow. But the distinctions among physical and virtual servers, storage, and networks continue to blur. Datalink leverages dedicated engineering experience in each area to design and implement networking solutions that will meet your specific business needs.

Our documented practices and consultative approach provide robust, yet flexible networking solutions that meet your needs.



#### WHY DATALINK

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- Customers value our unbiased approach. Because we are not tied to one manufacturer or one suite of products, we are free to customize solutions to your needs.
- We're 100-percent focused on optimizing data centers and have a track record of success in complex, enterprise environments.
- Leveraging our expertise and solutions enhances staff efficiency and productivity. We free your team, so it can focus on other key business initiatives.
- With direct, real-time access to Datalink OneCall<sup>SM</sup> customer support engineers, disruptions in your IT environment are resolved quickly and accurately.

WITH MORE THAN 20 YEARS OF EXPERIENCE PROVIDING DATA CENTER SOLUTIONS, DATALINK PROVIDES YOU WITH THE HIGHEST LEVEL OF PRODUCT KNOWLEDGE AND TECHNICAL EXPERTISE FOR ADVANCED NETWORKING SOLUTIONS WITHIN THE DATA CENTER. OUR CAPABILITIES ALLOW US TO DEVELOP UNIFIED AND TAILORED SOLUTIONS THAT MAXIMIZE THE PERFORMANCE OF YOUR NETWORK.

Together with our long-standing relationships with leading IT vendors, we deliver engineering-led solutions, documented best practices, and best-available technology to help you maximize the efficiency of your network. We offer proven, consultative expertise in advanced routing and switching for the data center core and edge, security for critical secure access and remote access, and wireless connectivity for mobility and productivity.



By objectively assessing the many alternatives available in the market, we can help you select the options that best fit your needs. At the same time, we work with you to leverage your existing resources and fine-tune your environment.

#### WE HELP YOU CHOOSE THE RIGHT PATH

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Through our advanced networking infrastructure solution, our certified and experienced engineers and consultants help you ensure that your network supports your business needs.

- Network infrastructure design and deployment
  - New facilities and consolidation of existing facilities
  - Merger and acquisition activity
  - Large application deployments
  - New network-based server and storage deployments
  - Virtual network deployments
- Network re-architectures
  - Re-IP addressing
  - Expansion planning
  - Network consolidation
- Existing infrastructure and technology assessment
  - Bandwidth availability and expansion
  - Power and space consumption
  - Network architectural review
  - End-of-life or end-of-support equipment identification and replacement options

#### BENEFIT FROM OUR EXPERTISE

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Our experience stems from our history of helping numerous Fortune 500 companies improve the effectiveness of their IT. Our team of data center specialists works collectively with you to understand your organization's needs, infrastructure, and expectations, and we use this information to provide solutions that will deliver measurable results. We are your long-term partner. The engineers who design your solutions are equally involved with deployment and ongoing support.

We can be an extension of your networking staff, providing experience and capacity when needed, so you can focus your resources on core business activities and strategic initiatives.

- Redirect non-value-add administrative tasks
- Offset headcount requirements through on-demand or customized service offerings
- Add management reporting capabilities without high-cost software solutions or lengthy development projects

### Making IT happen

A complete data center solutions and services provider, Datalink helps Fortune 500 and mid-tier enterprises get the most from every IT investment – with storage, server, and network expertise across the infrastructure. We deliver greater business results throughout, designing what we sell, deploying what we design, and supporting what we deliver.

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